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Version: 7.0

Question: 1

Universal Containers has decided that they will be using the bulk API to migrate the existing data into Salesforce as they will be importing a total of 80 million records. While planning for the data migration, what techniques should the Architect recommend to make sure the load goes according to schedule? Choose 2 answers

- A. Pre-process data that the triggers and workflows can be deactivated.
- B. Perform a test load using a full Sandbox prior to the Production load.
- C. Perform loads over a weekend server resource availability.
- D. Leverage several workstations, loading different objects simultaneously.

Answer: A, B

Question: 2

Universal Containers are building an integration between Salesforce and their data warehouse. The architect has the following requirements:

1. Salesforce users need the ability to CRUD (create, read, update and delete) data from their data warehouse without leaving the Salesforce user interface
2. The integration to the data warehouse should maintain the same look and feel as the existing Salesforce user interface
3. The use of custom development should be minimized

Which two solutions should the architect consider? Choose two options

- A. Utilize Lightning Connect with custom Apex Adapter to provide CRUD access to the data warehouse
- B. Utilize a canvas application to render the data warehouse data from within Salesforce
- C. Utilize a Visualforce page from 3rd party JavaScript library that will provide CRUD capabilities to the data warehouse.
- D. Utilize a 3rd party tool from the App-Exchange that will provide CRUD capabilities between the data warehouse and Salesforce

Answer: A, B

Question: 3

Universal Containers decided to use Salesforce Sales Cloud for their sales processes won Opportunities



must be sent to external ERP system for order fulfillment. All the line items must also be sent along with Opportunities. The ERP system supports only SOAP- based messages for receiving orders. What limitation of outbound messages might present a problem in this scenario?

- A. Outbound messaging does not support multiple objects
- B. Outbound messaging does not support SOAP
- C. Outbound messaging cannot be made secure
- D. Outbound messaging does not offer any reliability.

Answer: A

Question: 4

Universal containers(UC) leverages the standard opportunity and opportunity product objects to manage their orders in Salesforce. When a deal is closed, all opportunity information, including products and billing contacts, must be send to their ERP application for order fulfillment. As UC has an "express shipping" guarantee, leadership would like order information sent to ERP as quickly as possible after the deal is closed? How should an Architect fulfill this requirement?

- A. Write a nightly batch job to send customer information to ERP.
- B. Write a visualforce page to send order information to ERP.
- C. Write an opportunity trigger to send order information to ERP.
- D. Write an outbound message to send order information to ERP.

Answer: C

Question: 5

Universal containers has a simple co -premise web app that is unauthenticated. What capability should an integration Architect recommend to make the app accessible from within Salesforce?

- A. Apex callout
- B. Visualforce
- C. Custom Web tab
- D. Lightning connect

Answer: C

Question: 6

Universal Containers has just purchased large volume of contact data from an external vendor. The head of sales would like to use the new data set within the existing production org. The production org currently contains a large volume of contacts. What should an Architect recommend to prevent data duplication in salesforce?



- A. Load the data into salesforce and then utilize the contact Duplicate Rule feature
- B. Utilize an off-platform de-duplication tool prior to loading.
- C. Create a de-duplication trigger before loading the data.
- D. Utilize a batch apex process to de-duplicate the data after loading.

Answer: B

Question: 7

Which two automated methods should an architect use to solve an issue with duplicate contacts?
Choose 2 answers

- A. Write a Batch Apex class to manage the deduplication
- B. Assign new contacts to queues to be reviewed by a data quality team.
- C. Leverage an AppExchange data management tool to de-duplicate contacts.
- D. Enable duplicate management in the org to prevent duplicates.

Answer: C, D

Question: 8

Universal Containers is building a managed package to distribute on the AppExchange. As part of the solution they would like to include authentication information (username/password) inside of the package for web service calls made from the package Universal containers web services. A Salesforce security review has flagged this as a security violation and the architect must decide how best to protect these credentials. Which two methods should the architect consider in order to protect these credentials? Choose 2 answers

- A. Utilize named credentials to store the username/password of the web service end post.
- B. Utilize a custom object with an encrypted text field to store the username/password of the web service end point.
- C. Utilize protected custom settings to store the username/password of the web service end point.
- D. Store the username/password directly in the Apex class that will be obfuscated in the managed package.

Answer: A, C

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